



## Company Overview:

National Healthcare Staffing, LLC (“National”) was founded by a group of healthcare management professionals with over 100 years of combined experience in the healthcare industry. National is a healthcare staffing agency that recruits qualified healthcare professionals for travel assignments throughout the United States. The travel assignment contracts vary in length from 8 to 26 weeks, or longer. However, most assignment contracts are typically for 13 weeks. In some circumstances, National allows a contracting facility to convert a traveler from a temporary assignment to a permanent position. However, the traveler is required to complete two consecutive assignments with National. This temporary to permanent option comes without any penalties or fees to either the facility or the traveling healthcare professional.

No one agency can meet all the needs for all healthcare facilities across the nation. National focuses on placing quality professionals that epitomize the first rate reputation of its clients. This practice was a strong reason why the management staff at National grew the business of its prior staffing company to over 1200 working travelers before its sale to the largest publicly traded travel healthcare staffing company in the country. The management staff of National is a strong seasoned group of professionals that has experience operating a 2 billion dollar corporation, completing over 25 acquisitions and three start-up companies in less than 20 years.

Meeting the needs of National’s contracted healthcare facilities with qualified travelers is the focus of each of our placement experts. National’s recruitment strategies include bonus campaigns, direct mailing, journal and internet/web site advertising, but the greatest source of growth has come from the personal referrals we receive.



## Benefits to Contracting Hospitals and Other Healthcare Facilities:

National places qualified traveler professionals with premier hospitals, community hospitals, teaching institutions, trauma center facilities and hospital networks. In most cases, National's traveling healthcare professionals are more cost-effective than local per diem agencies.



The disciplines of traveling professionals that National provides include:

- Registered Nurses
- Nurse Practitioners
- Licensed Vocational Nurses
- Occupational Therapists
- Physical Therapists
- Speech and Language Pathologists
- Certified Dialysis Technicians
- Radiation Therapists
- EEG Technologists
- Polysomnography Technologists

- Licensed Practical Nurses
- Certified Registered Nurse Anesthetists
- Certified Surgical Technologist
- Certified Occupational Therapy Assistants
- Physical Therapy Assistants
- Respiratory Therapists
- Pulmonary Function Technologists
- Radiology Technologists
- Pharmacists

National's traveling healthcare professionals arrive at a contracting hospital or healthcare facility ready to go to work. Before ever reaching the assignment facility, they are licensed and credentialed. National complies with JCAHO, OSHA, ANA, the contracting facility's requirements and its own standards of Quality Assurance. All of National's traveler healthcare professionals are accountable to the facility's administrative and supervisory personnel and are governed by the facility's policies, practices and procedures while on assignment.

National is a paperless company making us technologically many years ahead of our competitors. At National we have perfected the art of electronic transmittal of documentation to reduce the number of paper documents handled by our clients. We can submit profiles, including licenses, via the internet allowing our clients the ability to review the quality professionals we have for temporary placement.

National uses state of the art technology which allows automated matching of facility needs with our database of professionals. With this information you can be assured that the professional submitted to your facility was perfectly matched for the position.



## Cost-Effective:

National's state of the art computer systems instantly match the needs of our contracted healthcare facility with the needs of the traveler. The hospital coordinator's access to the data along with their ability to anticipate these needs can help the healthcare facility when it encounters any of the following circumstances:

- ▲ Census fluctuations
- ▲ Extensive overtime usage
- ▲ Family and Medical Leave Act (FMLA)
- ▲ Opening of a new unit or facility
- ▲ Personal and administrative leave of absences
- ▲ Planned Leave of Absence
- ▲ Restructuring units or staffing as environments change
- ▲ Temporary to permanent positions
- ▲ Temporary fillings with on-going permanent recruitment efforts
- ▲ Vacation coverage



At National, a contracting healthcare facility can offer, in most cases, any traveling professional a permanent staff position without paying any additional fees upon the completion of two consecutive assignments. Please review the current contract for your healthcare facility ("Temporary Staffing Agreement"). National also provides permanent placement services for its clients as needed.

During travel assignments, National saves the contracting healthcare facilities the cost of payroll taxes, workers' compensation insurance, cost of health and welfare benefits (health, dental, life insurances and 401k matching), recruitment cost, work history, reference checks, Clinical Skills Checklists and credentialing related costs (background checks, drug testing etc.). National also pays the cost of a traveler to be licensed in the state of assignment, housing, travel and helps pay for CEU's as required.

National provides and maintains in effect professional liability insurance for its traveling healthcare professionals in limits of not less than \$1,000,000 per occurrence, \$3,000,000 in the aggregate with an A+ rated carrier and workers' compensation insurance as required by each state law.



## Quality Assurance:

National ensures, before a traveling healthcare professional arrives on an assignment, that all requirements of the healthcare facility have been met. The requirements typically include but are not limited to the following verifications:

licensure(s), work experience (minimum of one year of experience in appropriate specialty), clinical skills assessment, two (2) professional references, educational background, documentation of legal right to work in the United States (I-9 verification), current CPR, BCLS, PALS or ACLS (as required for the position being filled), physical examination including HBV and PPD documentation (within previous twelve (12) months).

National complies with JCAHO standards on hiring healthcare professionals including periodic evaluations by contracting healthcare facilities. We ask that all healthcare facilities where we place healthcare professionals provide an evaluation of the traveler. National's recruiting staff is trained by our Human Resources Department on all JCAHO, OSHA, ANA guidelines, federal and state regulations that may be required of a traveling healthcare professional.

National complies with OSHA regulations concerning Occupational Exposure to Bloodborne Pathogens by providing self study training manuals to all traveling healthcare professionals on assignment. (National provides each traveling professional with an OSHA Safety Manual). National provides Hepatitis B vaccination at no cost to the traveling healthcare professional or the contracting healthcare facility.

National ensures that all traveling healthcare professional comply with all rules, regulations, and policies of the contracting hospital or healthcare facility. Each traveling healthcare professional will sign a "Patients Bill of Right" to confidentiality.

National maintains an extensive data system that tracks expiration dates of all credentials of our travelers. National would never knowingly place a candidate for an assignment whose license or credentials have been suspended, expired or placed on a probationary status by any state regulatory agency.

